

# European Leaf Tobacco Interbranch organization



*Leaf tobacco growers, first processors and workers  
united for the defence and the perennity of the sector*

# ELTI Organization

Tsvetan Filev  
Vice President

Gennarino Masiello  
President

Domenico Cardinali  
Vice President

## ELTI Board

Members: 8 Unitab + 8 Fetratab

General Secretariat: Carlo Sacchetto - François Vedel

Legal seat: Rome - offices: Rome, Paris



# ELTI Presentation

Italian MoA, Rome May 22, 2017

more than 100 delegates



# ELTI - EU CAP organization Champ



**ELTI is the first, and currently only transnational EU Interbranch Organization officially recognized in all EU agriculture-agribusiness sectors, according to Reg. 1308/2013 of the EP and Council and to COM Delegated Reg. 2016/232**



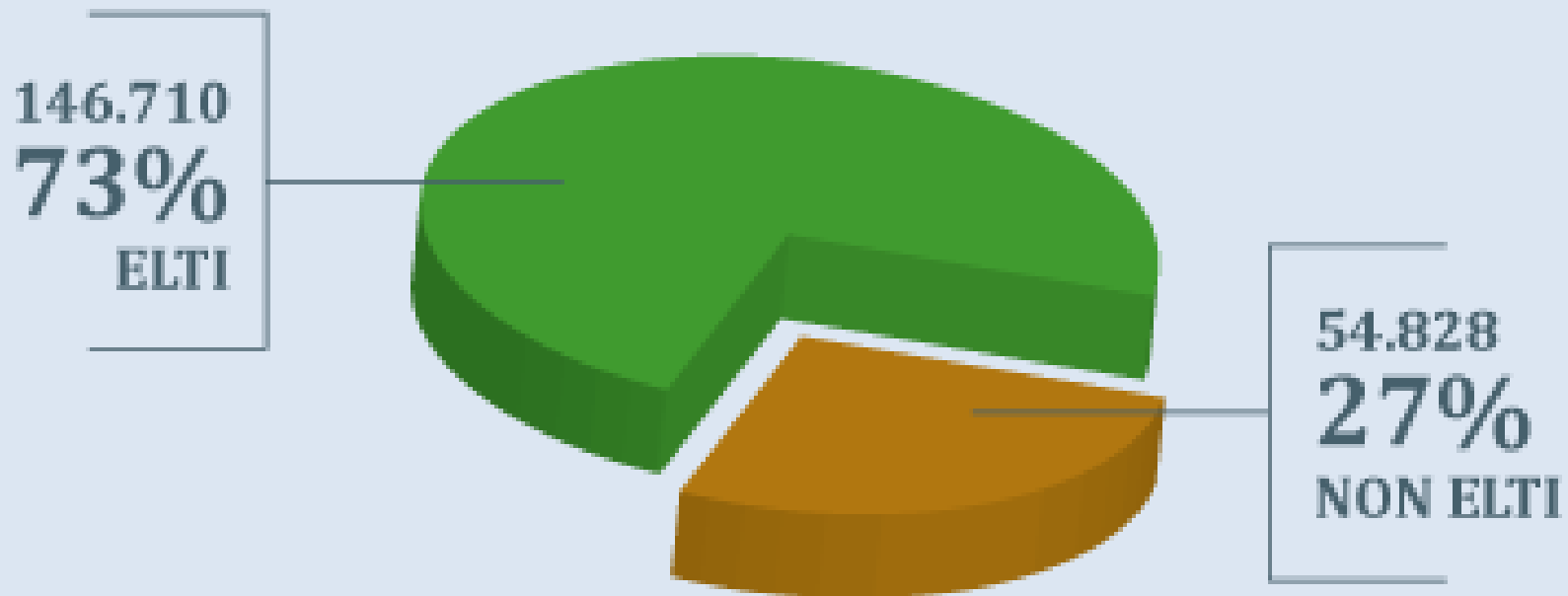
# ELTI Members presence in Europe

1. Italy
2. Spain
3. Poland
4. Greece
5. Bulgaria
6. France
7. Hungary
8. Germany
9. Portugal
10. Belgium
11. Switzerland



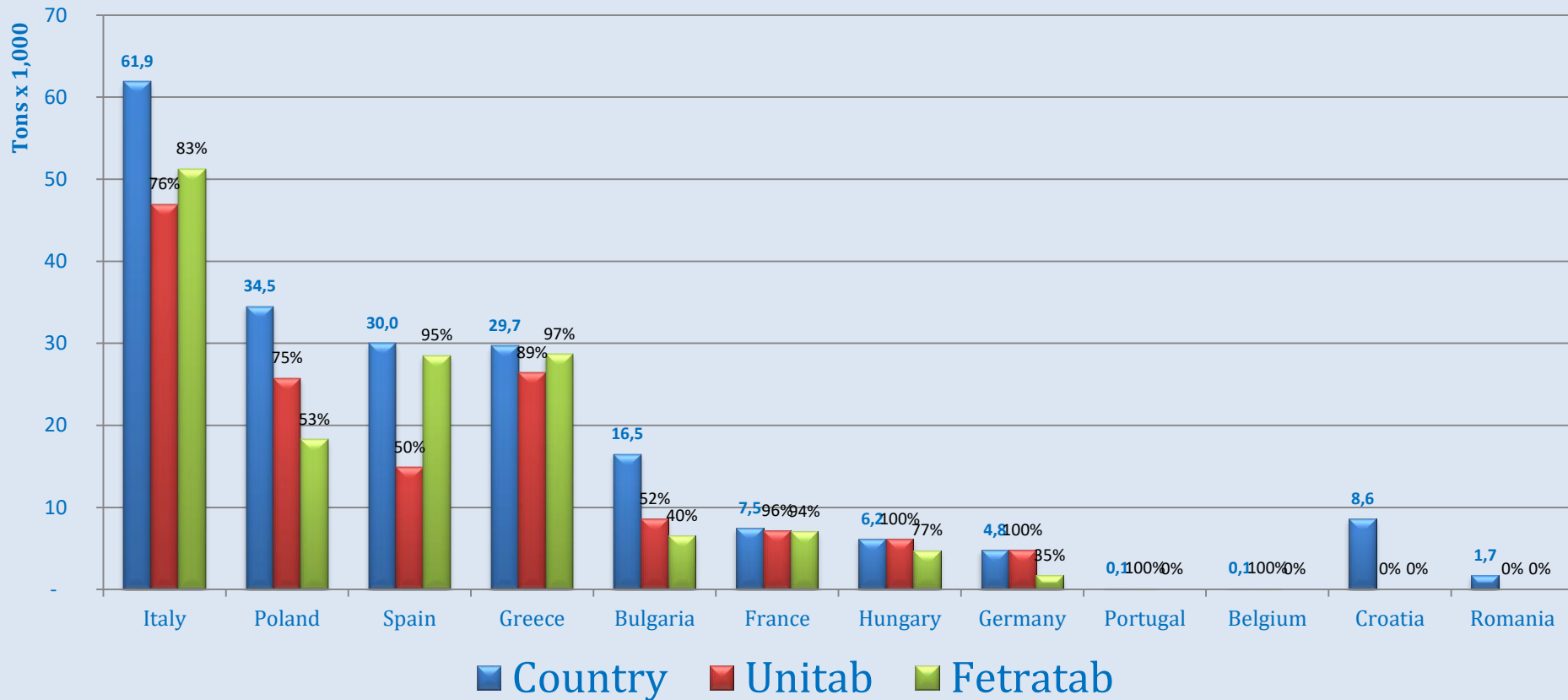
# ELTI level of representativeness

EU LEAF TOBACCO CONTRACTED VOLUMES  
(TONS) CROP 2017



# ELTI level of representativeness

ELTI: all varieties crop 2017 volumes



# ELTI main figures

-  **11** tobacco producing countries
-  **76,000** hectares of tobacco cultivated land
-  **150,000** tobacco tons delivered
-  **500M€** tobacco farmers revenue (commercial price paid)
-  **12** National growers' Associations
-  **46** Producers Organisations/Cooperatives
-  **51,000** individual growers/farms
-  **4** first processors' National Associations
-  **18** first processing Companies
-  **350,000** workers (50% women) + tens of thousands in associated jobs





# ELTI recognition process

-  **Feb 16, 2016:** EU COM Delegated Reg. 232/2016 entered into force
-  **May 20, 2016:** UNITAB and FETRATAB **agreed** to set-up an EU level transnational IBO in the raw tobacco sector
-  **Oct 4, 2016:** ELTI public notary **establishment** and presentation at UNITAB Congress in Sofia, immediately started the discussion on the recognition process with the Italian MoA (Mipaaf)
-  **May 22, 2017:** Official ELTI **presentation**, Assembly and Congress held at Mipaaf, more than 100 EU attending stakeholders / delegates
-  **Feb 6, 2018:** official request of cooperation by Mipaaf to all other EU producing MS MoAs for the green light on ELTI recognition
-  **Aug 3, 2018:** transnational EU IBO **Official recognition decree**



# ELTI main goals

- 🌿 Strengthen the aggregation and the **contractual power of EU tobacco growers** to achieve farming economic sustainability
- 🌿 Officially **represent the EU leaf tobacco sector common issues at EU Institutions** to re-gain dignity for the tobacco growers among all EU farmers, fighting discrimination in the CAP
- 🌿 Define **EU umbrella harmonized rules** for the proper functioning and control of the leaf tobacco market, tackling the illicit
- 🌿 Achieve the **world best quality standards** in terms of leaf tobacco integrity, overall quality, Good Agriculture and Labour Practices
- 🌿 Provide **economic sustainability and perspectives** to EU leaf tobacco, **boosting manufacturers' multiannual purchase programs** and commitments
- 🌿 Support the activities of national IBOs or growers' and processors' Associations in MS without national IBOs, in a coordinated way and **increase position and level of representativeness**



**ELTI**

**European Leaf Tobacco Interbranch  
organization**



**Thank you**

***XXXVI UNITAB CONGRESS – Brussels Oct 15-17, 2018***